

**Work done in the Office of the Trade Commissioner for Mysore in London, during the year 1931-32.**

**READ—**

Report of work done in the Office of the Trade Commissioner for Mysore in London, during the year ended 30th June 1931.

**ORDER NO. D. 3869—T. C. 1-31-2, DATED 3RD FEBRUARY 1932.**

**Recorded.**

2. Mr. B. T. Kesaviengar continued to be the Trade Commissioner during the year under review and a good deal of his attention was devoted to the question of keeping up the sales of Sandalwood Oil. Due to the severe slump in the demand for luxury articles, the sales of Sandal Oil in the foreign markets fell from 1,62,879 lbs. during the previous year to 1,21,158 lbs. during the year under review. The Trade Commissioner, however, was successful in retaining the old customers as also in the attempt to re-establish Sandal Oil business in the Canadian market.

3. During the year under review, the Trade Commissioner received 190 orders for supply of articles; of these 49 related to the Electrical Department, 12 to Railways, and 129 to other Departments. The number of enquiries received by the Commissioner requiring the supply of information with tenders or quotations was 146. As many as 21 such enquiries were from private merchants and businessmen of the State.

4. Government note with satisfaction that as a result of the Commissioner's participation in the several exhibitions held in London and other places, there were several enquiries for Mysore Soaps and rosewood inlay work and other art products.

5. The Commissioner was also successful in securing an appreciable saving in ocean freight and insurance charges by arranging with one firm of Shipping Agents for the work of handling all consignments.

6. The total expenditure incurred in the London Office during the year amounted to £16,342-17-10; out of this, £14,097-16-9 were spent on account of Sandal Oil expenses in Europe and America and the amount paid on account of expenditure for other Departments of the State was £389-1-7.

7. Government wish to place on record their appreciation of the work done by the Trade Commissioner and his staff during the year under review in spite of depression in trade and other adverse circumstances.

**B. T. KESAVA IYENGAR,**  
*Secretary to Government,  
Development Department.*